



Delivering the Goods: An Interview with Best Buy and EIX Founder Dick Schulze

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KEYWORDS: Wholesale Trade, Retail Trade, Entrepreneurship, Management, Negotiation, Leadership, Strategy, Family Business.

Dick Schulze shares his stories -- including how he tripled his income from his boyhood paper route; quit a retail job when his ideas were not valued; started one consumer electronics store, Sound of Music; then transformed that into Best Buy, the largest consumer electronic store chain in the world.

Additional Search Terms: Best Buy, Dick Schulze, Richard M. Schulze, startups, disasters, tornados, Dick Schulze paper route

